U.S. Packaging Reconditioning Industry 2023 Survey and Statistics





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Background

This report on industrial container reconditioning in the U.S. presents summary data on the annual production of reconditioned steel and plastic 55-gallon drums as well as 275- and 330-gallon composite "intermediate bulk containers" (IBCs). Data reported is for calendar year 2023. This report also profiles the container reconditioning industry in terms of industry practices, processes used, equipment used, employee training, markets served, customer service and regulatory compliance. The association last conducted a similar survey for calendar year 2021.

The Reusable Industrial Packaging Association (RIPA) is a U.S.-based trade association comprised of businesses that recondition, distribute and/or manufacture industrial containers such as steel drums, plastic drums and IBCs. RIPA also includes among its members businesses that provide supplies and/or services to container reconditioners, distributors and manufacturers.

RIPA represents the vast majority of reconditioners operating in the U.S. As a condition of membership, these companies adhere to *Codes of Operating Practice* that were carefully developed by industry experts to ensure responsible practices and environmental stewardship. RIPA and its members take very seriously their role in helping shippers meet regulatory requirements, customer expectations, and their goals for sustainability.

Taken together, the 80 facilities for which data were submitted constitute a statistically significant sampling of the U.S. reconditioning industry. The data were aggregated and average production for respondents' locations (plants) was calculated. The average production was then extrapolated to the estimated total number of U.S. facilities largely or exclusively engaged in commercial reconditioning. The results are estimates for total commercial reconditioning in the U.S.

Hazmat ("UN") Packagings

More than half of all new and reconditioned industrial containers are used and reused for the shipment of regulated hazardous materials (referred to as "dangerous goods" outside the U.S.). As such, these containers must be qualified through testing to perform safely in shipping hazardous materials.

Different hazardous materials require containers with different performance capabilities. Containers can be rated to different levels of performance through qualifying tests. Markings on the container will indicate the level of performance to which the container has been certified.

In U.S. hazmat regulations, the UN Recommendations, and international transportation codes, industrial "containers" are more accurately referred to as industrial "packagings". Further, a "packaging" is a container *unfilled*; a "package" is a container *filled*. Finally, packagings certified for hazardous materials are often referred to as "UN" packagings (*e.g.*, a "UN drum").

Reconditioning Basics

Frequently, container reconditioning is mistakenly referred to as container "recycling". However, it is important to note that "reconditioning" is the preparation of a used container for reuse **as** a container; "recycling" is the conversion of a used container into raw material (e.g., scrap steel or plastic) for production of a new container or a wholly different product. Significantly, the <u>reuse</u> of packaging has been shown to be more environmentally beneficial than turning packaging into scrap.¹

Reconditioners will accept only used containers that are properly emptied of their contents. This means they must be "drip dry" or otherwise emptied using an appropriate means (e.g. siphoning). For viscous materials, U.S regulations allow a minimal "heel" of material which, if exceeded, could render the whole used container a hazardous waste.

Reconditioners do not accept hazardous waste – although hazardous waste <u>companies</u> may send <u>RCRA-empty</u> drums for reconditioning. Generally, used containers with excessive residues are retrieved by and returned to the emptier as containing unused <u>product</u>. A written certification of empty status, signed by the emptier, is a key part of RIPA's *Codes of Operating Practice* (see <u>www.reusablepackaging.org</u>, "Resources", "Industry Data and Standards")

Used drums and IBCs are inspected for structural integrity, stripped of previous labels and markings, and processed through a steel drum line, a plastic drum line or an IBC line.

IBC reprocessing can range from simple washing (referred to as "routine maintenance" in the regulations), to replacing inner bottles ("repair"), to a complete re-design and re-construction ("re-manufacturing").

Steel drums are typically processed through mechanical "de-denters" and similar equipment. A sizeable number of closed-head drums are converted ("re-manufactured") into open-head (removable head) drums. This process requires equipment to roll a new "chime curl" along the top circumference. The process also requires the installation of a top head and a closing ring.

Also, steel drums are often processed through a shot blaster to strip paint and other surface adherents. Open-head drums may be processed through a drum furnace which burns off unwanted adherents.

Closed-head steel drums (as well as plastic drums) are typically processed through a series of wash lines. Wash solutions may be caustic or acidic as one or both may be part of the reconditioning process.

Most steel drums will receive a treatment (typically a solution) for rust inhibition. Drums are then typically painted per customer specifications. Additionally, interior linings or removable liners may be added according to customer needs.

All reconditioning of packagings intended for hazardous materials includes a leakproofness test in (or after) the production line (referred to as "production testing"). Generally, packagings rated for a higher performance capability are subject to a more strenuous test.

All UN packagings must be properly marked according to the regulations. The "UN marks" are intended to inform users and emergency responders of the packaging's performance capability and the identity of the person or company who certified the packaging. Other labels may be added by shippers / fillers for other purposes such as commercial branding.

Finally, reconditioners professionally clean all used packagings that have been reused and have reached the end of their useful lives. Reconditioners do not send hazardous residues or unclean hazardous packagings to scrap yards, mills or other destinations. Shipment of hazardous residues to someone other than a reconditioner requires full compliance with the Hazardous Materials Regulations. Significantly, unless the destination for used drums is a reconditioner, requirements include shipping papers and vehicle placards. (These requirements currently apply to emptied IBCs regardless of destination.)

¹ *"Life Cycle Assessment of Newly Manufactured and Reconditioned Industrial Packaging"*; (Beco) Ernst & Young, October, 2015; for Reusable Industrial Packaging Association

Survey Results, Estimates of Production

Estimates of production levels were made by extrapolating reported data in a straight-line method out to the complete population of facilities.

The results suggest some shifts have occurred, after two years, away from or towards certain packagings. Areas of growth or contraction also can be attributed, at least in part, to fluctuation in general economic activity and/or markets for secondary materials (scrap).

Results are statistically meaningful, in line with assumptions, and well within a high confidence interval.

It is apparent from these results that composite IBCs continue to grow in market share and that scrap rates for plastic drums and IBCs have been steady or somewhat higher than for steel.

The following pages present these and other data as reported through the survey, including data on equipment, employees, operational features and regulatory compliance.

- Data Reported by Respondents is for Calendar Year 2023
- Estimates of Total 2023 Production are extrapolated from that data
- Previous RIPA Survey was for calendar year 2021
- 80 Reconditioning Locations Reported Survey Data
- Many plants operate in all product lines: steel drums, plastic drums and IBCs
- Several plants are exclusive to one or two product lines (e.g., plastic drums and IBCs only)

| Packaging Type: | S. Production lines by |
|------------------------------|------------------------|
| Steel Drum Line | 95 |
| Plastic Drum Line | 90 |
| IBC Line | 110 |
| *Estimates include members 8 | non-members of RIPA |

Reconditioned and Remanufactured

55-Gallon Steel Drums in 2023

| Tight Head | 5,478,000 |
|-------------------|-------------------|
| Open Head | <u>14,869,000</u> |
| Total Steel Recon | 20,294,000 |

Scrapped Drums <u>4,951,000</u>

Total U.S. Steel 25,245,000

RECONDITIONED 55-GALLON STEEL DRUM PRODUCTION IN UNITED STATES 2001 - 2023

 $\boxtimes 2001 \ \boxtimes 2003 \ \boxtimes 2005 \ \boxtimes 2007 \ \boxtimes 2009 \ \boxtimes 2011 \ \boxtimes 2013 \ \boxtimes 2015 \ \boxtimes 2017 \ \boxtimes 2019 \ \boxtimes 2021 \ \boxtimes 2023$



Reconditioned 55-Gallon Plastic Drums in 2023

| Total Recon | 3,143,000 |
|---------------|------------------|
| Scrapped | <u>1,676,000</u> |
| Total Plastic | 4,819,000 |



Reprocessed Composite IBCs in 2023

275- & 330-gallons (combined)

| Washed IBCs | 1,327,000 |
|--|------------------|
| Re-Bottled <i>and</i> "Cross Bottled" | <u>3,264,000</u> |
| Total Reprocessed | 4,591,000 |

Scrapped Bottles 3,053,000

REPROCESSED COMPOSITE IBC PRODUCTION IN UNITED STATES 2001 - 2021

№ 2003 № 2005 № 2007 № 2009 № 2011 № 2013 № 2015 № 2017 № 2019 № 2021 № 2023



HIGHLIGHTS, FINDINGS For steel drum reconditioning, the data show an output of 20.3 million drums – a rise of nearly 19% due to, at least in part, improvements in supply chains. The number of scrapped steel drums rose from 2.2 million units in 2021.to 4.5 million units in 2023. The number of plastic drums reconditioned rose from to 2.6 million units to 3.1 million units. The number of scrapped plastic drums declined slightly from 1.8 million.to 1.7 million The number of composite IBCs reprocessed rose from 3.6 million to 4.6 million units, the majority of which were 275-gallon capacity. The number of scrapped IBC bottles is reported as 3.0 million.

• Approximately 60% of steel drums are used for hazmat, 70% of plastic drums and 64% of IBCs. These numbers have changed very little over the last several years.

Major Uses of Packagings

Steel Drums and IBCs Steel Drums and IBCs Steel Drums Steel Drums and Plastic Drums Plastic Drums and IBCs Plastic Drums and IBCs

Oils and Lubricants Paints and Coatings Solvents RCRA Hazardous Waste Detergents Acids / Bases

| Use of | f Reconditioning Methods | |
|--------|--------------------------|--|
| | | |

| Caustic Wash | 80% |
|---------------|-----|
| Acid Flush | 10% |
| Chaining | 40% |
| Shot Blasting | 50% |
| Drum Furnace | 35% |
| | |

Operate Furnace(s)?

By Separate Survey, U.S. Total Number: 26 (34 in 2017)

Test furnace ash? 20% Yes

How often?

Yearly, Twice Yearly, Each RollOff

Monitor stack emissions for: Opacity, Temperature, NOx, SOx, CO, PM, VOCs, Metals, Chlorinated Compounds

Wastewater Treatment

Facilities with treatment60%Average gal per day3,500Sewer discharge60% YesDischarge water tested85% YesPollutants tested:Heavy Metals, COD, BOD, pH, TotalSuspended Solids, Oil/Grease, Volatile Organics,Ammonia, Phosphorus

| Operate Paint Booth(s)? | 60% Yes |
|--------------------------------|---------|
| Avg Number of Booths | 1-2 |
| HAP-free | 20% |
| Low VOC | 50% |
| Solvent-based | 30% |
| VOC Emissions Permit(s)? | 70% |
| Thermal equipment for VOCs? | 35% |
| | |

Incoming Containers

Use Empty Certification Forms?90% YesReturn "Heavy" Containers?90%Use RIPA rejection stickers?75%

Hazmat Training

Use RIPA Hazmat Employee Training Module?

85% Yes

Useful to the Company in Spanish? 60%

Customer Audits 2023

Avg # of Customer Audits

5

Regulatory Audits 2023

| Federal DOT | 8 | State DOT | 0 |
|--------------|---|------------|---|
| Federal EPA | 1 | State EPA | 4 |
| Federal OSHA | 0 | State OSHA | 3 |

OSHA Reportable Injuries?

Average Number Injuries5Injury Types: Chemical Burns, Sprains,Cuts, Contusions, Broken Finger,Back Strain

Transportation (average for sites reporting)

| Tractors | 6 |
|----------------------|-----|
| Trailers | 320 |
| Drivers | 8 |
| Hazmat endorsements? | 2 |
| Lease tractors? | 50% |

Production of Reconditioned (and remanufactured) 55-Gallon Steel Drums (1000 units)

RIPA Survey Years 31,400 2004 30,200 2007 29,900 2009 24,087 2011 25,145 2013 23,754 2015 23,431 2017 25,068 2019 17,397 2021 20,294 2023

| Production of Recondition (1000 units) | oned 55-Gallon Plastic Drums | |
|--|------------------------------|--|
| RIPA Survey Years | | |
| 2004 | 5,700 | |
| 2007 | 6,200 | |
| 2009 | 6,860 | |
| 2011 | 4,316 | |
| 2013 | 4,123 | |
| 2015 | 3,829 | |
| 2017 | 3,396 | |
| 2019 | 4,727 | |
| 2021 | 2,618 | |
| 2023 | 3,143 | |
| | | |

| Production of Reproce | ssed Comp | posite IBCs <i>(1000 units)</i> | |
|-----------------------|-----------|---------------------------------|--|
| RIPA Survey Yea | rs | | |
| 200 |)4 | 830 | |
| 200 |)7 | 1,250 | |
| 200 |)9 | 1,700 | |
| 202 | L1 | 2,168 | |
| 202 | L3 | 2,591 | |
| 202 | L5 | 3,172 | |
| 202 | L7 | 3,497 | |
| 202 | L9 | 3,281 | |
| 202 | 21 | 3,580 | |
| 202 | 23 | 4,591 | |
| | | | |