

# What RIPA needs to know about

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## **Dave Prager**

- 25 years in enterprise software
- VP of Marketing at Stampli Al for financial automation
- Founding member of Drishti World's first "AI video analytics for manufacturing

## Why I'm here today

"We've been talking about automation for 20 years in manufacturing — we need to think about automation more broadly"

- David Levine, my host

"Al will change your cost structure" — Eyal Feldman, my boss



# Agenda

01	Intro to Al
02	Chatbots, factory floor and back office AI
03	How it'll change your cost structure
04	Q&A with David Levine — AI fan



## 5 things to know about AI

It's "just" pattern recognition You teach it instead of programming it Generative vs. traditional AI vs. AGI It's NOT a fad

## **Example #1: Chatbots**

How they work ChatGPT vs Claude vs Grok vs Llama vs Gemini vs... How I use them

How are you using them?

## Example #2: Factory floor AI

Here today Point inspection Process analysis / IE copilot "Digital poka-yoke" Predictive analytics

#### Coming soon

Robots as dexterous and adaptable as humans



## **Robotics of the near future**





#### "Imagine a factory that refurbishes 55-gallon industrial drums, except all of the workers are unicorns and smurfs."





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## Example #3: Back office AI

Automated invoice processing Contract management Financial forecasting *Leveraging all sorts of data – demo* Training of new team members Customer service

#### Al for finance / back office ops



#### Impact on your cost structure

Change your mfg labor mix — more robots, more robot handlers Change customer expectations — more efficiency drives more product variation Change your investment priorities — security becomes #1? Will you operate with fewer back office people, or with smarter back office people? Al costs — how much will pay for your brains?





# Ted Levine Drum Company's experience with AI in AP



#### The problem: Even in 2024, AP remains extremely manual

#### **ERPs** Core business is finance and operations

AP is an just another add-on



High labor costs Errors and fraud Uncontrolled cash flow Unhappy vendors Muddy audit trails

 $\leftarrow That's because other solutions added AP as an afterthought \rightarrow$ 

#### Most AP software

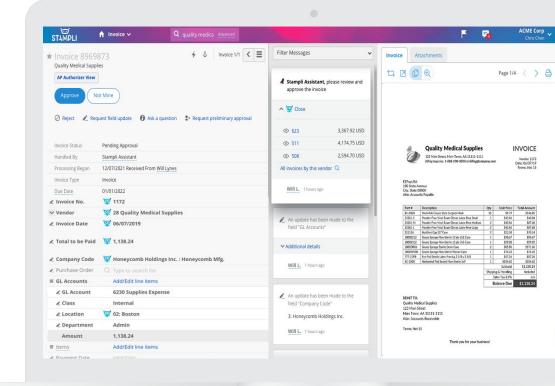
Core business is payment processing

They added AP to capture your payment fees



#### The solution: The only AP platform designed by ERP experts and supported by AP pros

90% faster invoice processing
 Productivity multiplier
 Better vendor relationships
 Complete audit trails
 Strategic cash flow management



#### Billy the Bot: 9 years ahead of competitors' Al

Vendor	◯ 126 Quality Medical Supplies
🖍 Recipient	
🗶 Invoice Date	
🗶 Total Before Tax	

#### A true Al copilot

Billy understands your invoices
+ your organization
+ your approval processes
+ your cost accounting rules

#### The most AI experience

Deployed since 2015 Millions of hours of real-world use \$50B+ invoices yearly, from 1M+ vendors

#### Architected for next-gen AI

Al at our core = innovation without re-architecture





## **Discussion topics**

Why did you want to educate RIPA about AI?
How were you running AP before AI?
How did AI change things?
How did your people react to AI?
What has the impact been?
What advice do you have for the audience?







#### Get a call from a Stampli rep





## Thank you!